



Asian Contractor Association (ACA)
4201 Ed Bluestein Blvd.
#2100
Austin, TX 787
Tel: 512-926-5400
www.acta-austin.com

► SMBR CELEBRATES NINTH ANNUAL CONTRACTORS AND CONSULTANTS APPRECIATION NIGHT.....1

► ASIAN CERTIFIED VENDORS CORNER..... 2

► BECK AND DPR CONSTRUCTION BRIEFED ACA MEMBERS ON UPCOMING OPPORTUNITIES AND PRE-QUALIFICATION PROCESS.....3

○ Volume 5

○ Issue 04

○ September 2014

ACA Newsletter

SMBR Celebrates Ninth Annual Contractors and Consultants Appreciation Night



Courtesy of Sylvia Lopez, Travis County HUB Coordinator

Winners List

Contractor of the Year

Texas Sterling Construction Co.

Consultant of the Year

Urban Design Group

Small Businesses of the Year

African American- Business Resource Consultants

Asian – Benqwest LLC

Hispanic – Texas Trucking Co. INC.

Women

Fuquay INC.

Special Recognition of Minority Trade Associations

Asian Contractor Association

Austin Area Black Contractors Association

U. S. Hispanic Contractors Association de Austin

Austin— The ninth Annual Contractors and Consultants Appreciation event was held on September 23rd at the Asian American Resource Center. The event recognized one general contractor and one general consultant for their utilization of minority and women businesses on city projects. The Small and Minority Business Resources Department (SMBR), which has sponsored the event since 2006, also selected minority and women businesses to honor based on their participation of city projects for the past year.

The three trade associations representing the Asian, Black, and Hispanic contractors and certified vendors in the city's MBE/WBE procurement program were presented with a token of appreciation as shown in the photo above. (from left: Carol Hadnot of ABCA, Juan Oyervides of US HCA, and Aletta Banks of ACA)

To further celebrate diversity in city contracting, Council Member Laura Morrison, on behalf of Mayor Leffingwell, officially proclaimed September 23rd through September 25th of 2014 as the Minority and Women-Owned Businesses and Small Businesses Appreciation Days at the council meeting held on September 25th.

Asian Certified Vendors Corner



Jennie Choi is a 2005 graduate of the United States Military Academy at West Point and served in the United States Army as a logistics officer for five years from 2005 to 2010, including 15 months of combat in Iraq. During her service, she was also selected to the U.S. Army's World Class Athlete Program and the USA Team Handball Women's National Team from 2005 to 2007.

After departing active duty in August 2010, Jennie began her studies at Columbia Business School in New York City, where she worked on numerous consulting projects for NBCUniversal, LinkedIn, Starbucks Argentina, Sony Music Entertainment, and MSNBC. She also pursued leadership roles and became Co-President of the Columbia University Harlem Tutorial Program, which helps tutor and mentor young students in the local neighborhood.

In May 2012, Jennie earned her Master of Business Administration from Columbia and founded JindoCore Solutions, a Service-Disabled Veteran-Owned Small Business that provides innovative solutions in many areas, such as academic counseling, youth programs, business consulting, program management, and expert training. She also serves as a Columbia Business School Ambassador, assisting in applicant interviews. Jennie is on the Board of Directors for USA Team Handball and the West Point Society of Central Texas.

Business info:

www.jindocore.com

JindoCore Solutions, LLC (JindoCore) was founded in 2012 to provide innovative and effective solutions to a wide variety of public and private sector customers. At JindoCore, we bring a full range of fresh and relevant services in academic counseling, youth programs, business consulting, program management, and expert training to our clients.

JindoCore has access to a highly successful core group of former military officers and elite academic institution assets in order to provide exceptional services to your organization. We are also developing our relationships with large businesses to further enhance our offerings. We currently have prime contracts with the Department of Veterans Affairs, Austin Independent School District, Harmony School of Political Science & Communication, and other individual clients.

JindoCore Solutions is a Service-Disabled Veteran-Owned and Economically Disadvantaged Woman-Owned Small Business verified by the Department of Veterans Affairs and the Small Business Administration. It is also officially certified as a Minority-Owned, Woman-Owned, and Disadvantaged Business Enterprise by the City of Austin and as a Historically Underutilized Business (HUB) by the State of Texas.

Beck and DPR Construction Briefed ACA Members on Upcoming Opportunities and Pre-Qualification Process



Austin— Asian Contractor Association members met with the Beck Group in a networking event hosted by ACA on July 10th at the Asian American Resource Center to learn more about the upcoming subcontracting opportunities with the general contractor. Beck is among a number of general contractors selected for the \$550 million Green Water Redevelopment Project, awarded to Developer Trammell Crow in May of 2012. The project includes nearly 2 million square feet of residential units, commercial and retail space and is expected to employ between 1500-1800 jobs over the next five to eight years. Since this is a Third Party Agreement project, annual minority participation goals have been set and good faith efforts are required.

Tom Woods (see photo above left) is the Project Executive for Beck, was invited to present the Green Water Block 23 project opportunities and discuss how Asian contractors can become part of Beck's team. Block 23 is consisted of a 30 story office building shell construction covering approximately 30,000 SF and a total of four bid packages, according to Woods. He also talked about the key criteria when bidding as a prime subcontractor –1st tier subcontractor, including being bondable, financially solvent, and having the manpower to project schedule. To bid as a sub-prime subcontractor, he said, one's main responsibility was to provide labor and materials to the prime sub and also for a specific portion of the work assigned by the prime sub. Tom Woods contact information: 512-708-5146 or email: tomwoods@beckgroup.com.

In another networking event for ACA members held on July 24th, Shannon Dunn of DPR Construction (see photo below right) went over DPR online pre-qualification process and necessary documents to complete the application. These documents include your Federal Tax ID, signed W9, insurance certificate, OSHA forms and EMR, reference letter, and third party prepared financial statements.

The information session was held at the DPR new office location on MoPac followed by a Happy Hour to meet key DPR contacts for upcoming procurement opportunities totaling \$350 million. These projects include; UT Graduate School of Business Building, UT System Administration Building, UT Animal Resources Center Lab Renovation, Domain Buildout. Shannon Dunn contact information: 512-345-7699 or email: shannond@dpr.com

