

# **Austin Metro Area Asian Population and Government Contracting Resources Overview**

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# Table of Contents

<u>Section</u>	<u>Item</u>	<u>Subject</u>	<u>Page Number</u>
I.		Introduction.....	1
II.		Demographics of Asian Population in the Austin Texas Area.....	2
	Figure 1	Population Growth at the City of Austin, Texas.....	3
	Figure 2	Population Growth at the Austin Metro, Texas.....	4
	Table 1	Asian Populations in Texas and the Austin, Texas Area .....	5
	Table 2	Diversity or Races of Asians in the Asian MSA or Metro Area, Texas .....	6
	Table 3	Asian Population in Major Cities and the Corresponding Metro Areas in Texas.....	7
III.		Contractors Business .....	2
	1	Establishment of a Contractor Business .....	2
	2	Purchasing Process .....	8
	3	Classification of Contractors .....	8
	4	Certifications for Minority Contractors .....	9
	Table 4	Minority Vendor Certifications.....	10
	Table 5	Agencies which Have a Minority Vendor or Purchasing Diversity Program .....	11
	5	Service Providers in Austin MSA .....	12
	Table 6	List of Contractor Organizations in Austin, Texas.....	13
IV.		Conclusions.....	14
		References.....	15
		Appendix A.....	A1-8

## **I. Introduction**

In 2005, Asian contractor Association (ACA) prepared a publication entitled “Asian Reference Guide for Contractors and Industries.” (Reference 1, ACA). This document provides a variety of information, including but not limited to Asian population demographics, Asian business resources, procurement descriptions, and Asian-contractor related data. After ten (10) years, this information has had significant change. The current publication describes this change and the additional data that can be useful to contractors, industries, and government agencies.

The term of contracting businesses or contractors used in this publication are engineers, architects, constructors, and other professionals and nonprofessionals participating in businesses which mainly provide services or commodities to and contracted with the public and private entities. Asians are those defined by the recent US Census reports (Reference 2, US Census Bureau), including Asian Indians, Chinese, Filipinos, Japanese, Koreans, and other Asians such as Cambodians, Laos, Pakistanis, Thai, Taiwanese, etc. “MSA” refers to “Metro” or “Metropolitan Statistical Area.” “Austin MSA” or “Metro” generally consists of an area of five (5) counties, namely Bastrop, Caldwell, Hays, Travis, and Williamson Counties.

This publication covers the following listed subjects:

- Demographics of Asian populations in Texas and in the Austin, Texas Metro area.
- Data and characteristics of Asian contracting businesses in Austin, Texas Metro area.
- Essentials on how to respond to procurement or how to obtaining and securing a project.
- Information about agencies, organizations, and the related resources which can assist minority contractors in pursuing a project or business.
- Other data that are pertaining to contractors and their related parties.

This document is part of a series of technical publications prepared by Asian Contractor Association. The purpose of this publication is to assist Asian and other minority contractors in pursuing and developing their businesses. The specific objectives of this publication are:

1. Demonstrate the availability and characteristics of Asian work force as well as Asian vendors or contractors in the Austin, Texas Metro area.
2. Provide data and information to assist minority vendors and/or contractors in participating and conducting a contracted business or project.
3. Enhance communications and the better use of available resources by various contractors and the organizations and/or industries.

## II. Demographics of Asian Population in the Austin, Texas Area

In the past thirty-five (35) years, population in the Austin, Texas area has grown in a dramatic manner (Figure 1). The City of Austin (COA) is now the eleventh largest city of the United States by population (Reference 3, US Census Bureau). For the same token, Asian population has been growing even faster, as shown in Figure 2. According to the estimates of the City of Austin Administration of 2016 (Reference 4, COA), the Austin City (within the City limits) and the Austin Metro have populations of 926,426 and 2,050,311, respectively. Table 1 lists the numbers of Asian populations of the past five periods for the same two areas. There were only several thousands of Asians living in the Austin metro area. Up to 2015, Asian population has increased up to more than one hundred thousand. In the mid 1990's, The City Council of Austin has passed a resolution to recognize Asians as an official minority and set up an employment goal of three (3) percent for Asians. Austin has had also established various procurement goals for Asian contractors and/or businesses. Therefore the City of Austin is now the only governmental agency in Texas that it recognizes Asians as an official minority for employment as well as the procurement or purchasing.

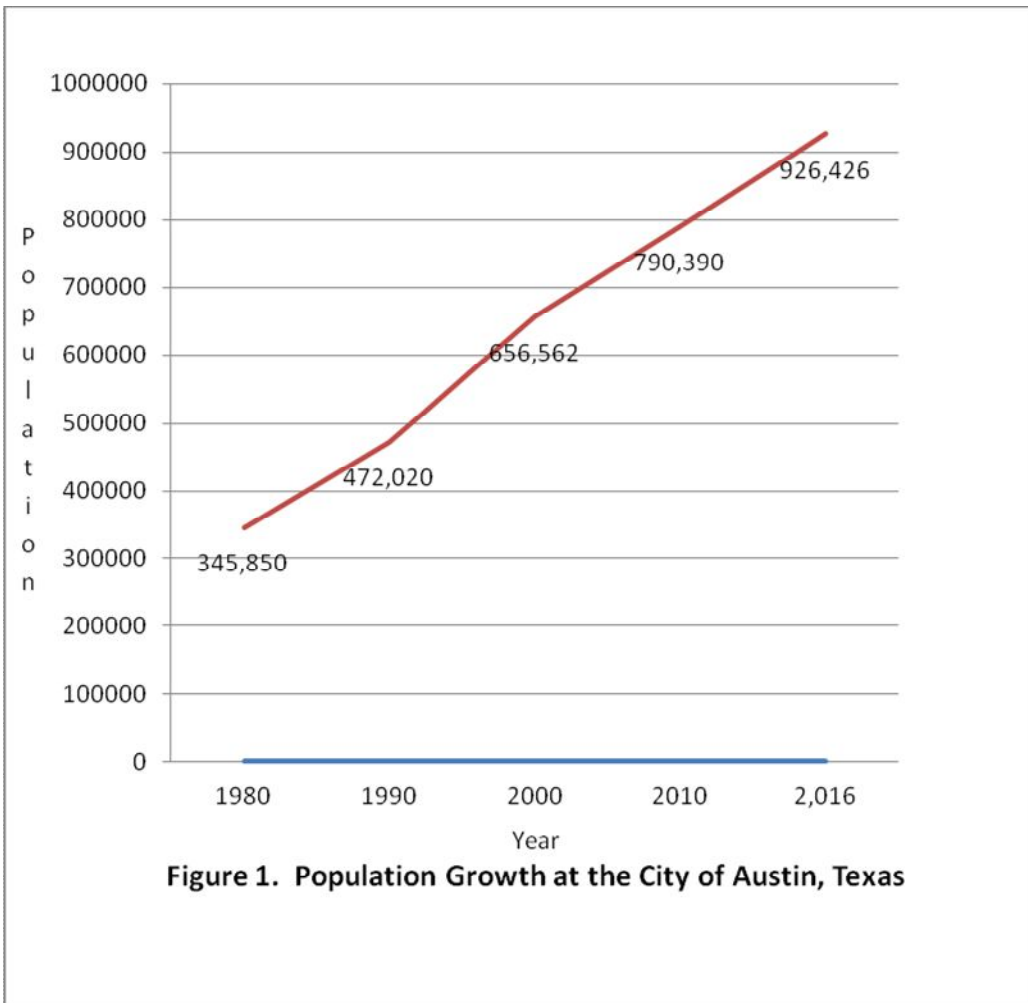
The origins of Asians, like other major minorities, are diversified. Chinese Americans are the first one settled in Austin. Then many other races such as Vietnamese, Asian Indians, etc. began to move in in the mid 1980's. Table 2 shows the diversity or distribution of Asian races. The six major races of Asians in Austin, in the order of quantities, are Asian Indians, Chinese, Vietnamese, Korean, Filipino, and Japanese. There is a category of "other Asians" in the population study of US Census Bureau, as described above.

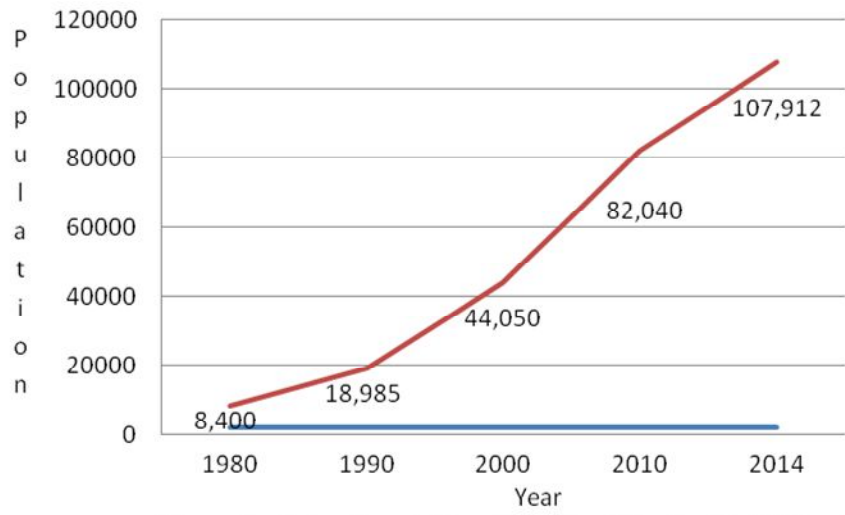
Austin is ranked in the third as to the cities or Metro's which have the most number of Asians in Texas. As shown in Tables 3, the City of Houston has the most number of Asians while Austin City is ranked the second. To compare among the Metro's, the Austin Metro is also the third one, next to those of Houston and Dallas. Texas, as a whole, is one of the states which have the most rapid growth of Asian population in the past twenty (20) years.

## III. Contractors Business

### 1. Establishment of a Contractor Business

A great number of Asians own businesses in the Austin MSA. ACA estimated in 2005 (Reference 1) that there were about 800~1,000 Asians-owned businesses actively operated in the Austin MSA. This number has been roughly doubled to 1,500~2,000 in 2015. These businesses cover a variety of fields, include but not limited to professional firms, high-tech companies, food service operations, retail stores, and construction-related businesses. Some of the businesses depend on service contracts with the public agencies. Like any other business, "contractors" have to formulate an organization to start their services. An organization may be a proprietor, a partnership, a corporation, or a limited liability company. For details about the formation of an organization, one can search the web site of Texas Secretary of State, under "Business Filing" Section (Reference 5, SOS).





**Figure 2. Asian Population Growth at the Austin Metro, Texas**

**Table 1. Asian Population in Texas and Austin Metro Statistical Area (MSA)**

<b>Year</b>	<b>Texas</b>	<b>Austin City</b>	<b>Austin MSA</b>
*1980	120,224	**7300	**8400
*1990	303,825	15,360	18,985
2000	562,319	30,915	44,050
2010	644,193	49,560	82,040
2014	1,051,321	58,854	107,912

\* "Asians" for 1980 and 1990 include Hawaiians and Pacific Islanders.

\*\* Estimated but not from 1980 US Census report.

**Table 2. Diversity or Races of Asians in the Austin MSA or Metro Area, Texas**

<b>Year</b>	<b>Total</b>	<b>Asian Indian</b>	<b>Chinese</b>	<b>Vietnamese</b>	<b>Korean</b>	<b>Fillipino</b>	<b>Japanese</b>	<b>Other Asians*</b>
2000	44,029	10,936	10,644	8,641	4,777	2,628	1,744	4,659
2010	82,433	23,650	16,853	14,452	8,195	5,877	2,151	11,255
2014	107,912	**	**	**	**	**	**	**

\* "Other Asians" includes Cambodians, Indonesians, Laos, Malaysians, Pakistanis, Taiwanese, etc.

\*\* Values were not estimated in this paper.



**Table 3. Asian population in major cities and the corresponding metro areas in Texas**

<b>Year</b>	<b>Houston</b>	<b>Austin</b>	<b>San Antonio</b>	<b>Dallas</b>	<b>Houston Metro</b>	<b>Dallas Metro</b>	<b>Austin Metro</b>	<b>San Antonio Metro</b>
<b>2015</b>	126,378	58,854	37,150	34,263				
<b>2010</b>					389,007	341,503	82,433	45,330
<b>2014</b>							107,912	

## **2. Purchasing Processes**

Most agencies have procurement or purchasing programs. The City of Austin (COA), for example, has a solicitation process (Reference 6, COA). It issues purchase orders or bids such as invitation for bids (IFB) or request for quotations (RFQ); request for proposals (RFP), and request for qualifications (RFQS). The businesses or contractors respond to various types of bids to pursue a service contract. The selections have different criteria for different bidding processes.

An IFB selects the lowest priced, responsive and responsible bidder. On the other hand, An “IFB - Best Value” can pick one who presents the best value or quality of the products to the City. A “RFP” evaluates the bidding price of a firm and particularly, the solution or approach of its proposal and/or specification. RFQS are mainly for professionals, depending on the qualification and experience of the team, and possibly its knowledge of the approach to equivalent projects.

There is a negotiation process following the completion of a selection. A service contract can be implemented if the negotiation is successful. Otherwise it either goes to the second choice or issues a new bid.

## **2. Classification of Contractors**

The City of Austin as well as some other agencies, classified their purchases into four (4) categories, including construction, professional service, non-professional service, and commodity (Reference 7, ACA). For the same token, vendors or contractors pursuing service contracts are corresponding to these 4 categories. “Constructors” are those who have skills in construction-related work and possess tools for implementing structural systems. This includes general contractors, specialty constructors, and licensed trade specialists such as mechanical contractor, plumber, and electrician (MPE contractors). “Professionals” are those with certifications or licenses from the governments, such as engineers, architects, and others who design or plan projects which include structures, utility operations, land development, etc. “Non-professionals” covers a variety of specialties including but not limited to scientists, data analysts, development planners, and computer-related personnel. “Commodity” refers to entities which sell products or materials to purchasing agencies.

Vendors can also be classified as general contractors (prime) and sub-contractors (subs). A general contractor pursues a bid for the entire project. The general contractor may contact specialty or minority contractors for specific jobs in this project. The contractors who take specific jobs in a project are sub-contractors.

## **3. Certifications for Minority Contractors**

Several government agencies and private industries have minority vendor certification program. For example, the City of Austin, Texas has an ordinance and a corresponding minority certification program managed by the Small and Minority Business Resources, City of Austin (Reference 8, SMBR).

The SMBR office can certify Asian contractors and/or businesses as Minority Business Enterprise (MBE), Women Business Enterprise (WBE), and/or Disadvantaged Business Enterprise (DBE), based on their “socially and economically disadvantaged status” and other requirements. This certification also refers to some commodity codes that are associated with the specialties or experiences of the business enterprise. In the meantime, the State of Texas has a HUB program (Historically-Utilized Business) for minority vendor certification. When a business is certified as MBE, WBE, or DBE, the State program generally considers the business being also certified as HUB.

The major benefit of being certified as a minority vendor is to obtain better opportunities to participate in a project issued by the purchasing agencies. For example, “SMBR” has a compliance division to make sure and monitoring the participations of the certified minority vendors in the procurement processes for most of the City’s projects. Certification also provides publicity to a business. When it is certified as a “Minority Vendor,” the name of the business is in the lists of the certified vendors presented by the certification agency. The business may often receive solicitations from the prime contractors and purchasing agencies.

Table 4 shows the entities which accept and issue minority vendor certifications. Table 5 provides a list of agencies which have minority vendor programs and encourage the participations of the certified Asian contractors to participate in their procurement processes. Appendix A at the end of this paper presents the lists of the certified vendors, i.e., the lists of MBE/WBE and DBE. This Appendix of five pages (pages A1~A5) also classifies the certified vendors into different types of contractors.

#### **4. Bids and Response to Bids**

Agencies issue purchasing orders or bids to the public, encouraging registered vendors to participate in their procurement processes. As described before, these bids generally include IFB or RFQ; RFP, and RFQS. Vendors or contractors can respond to the bids in order to secure a service contract. Following is a description on how to respond to a bid. One important element is to attend a pre-bid conference in order to obtain a bid document and the contact information. A contractor should review the bid and submit required documents in time for different types of bid.

For IFB or RFQ:

- A bid sheet that specifies the total price for the project, and the price for each group of service or product. For each group, it lists the unit price, number of units, and the total amount of prices for this group.
- Other papers or forms that satisfy all requirements of the bid, such as reference sheet, non-discrimination certification, compliance of minority vendor procurement program, and the bond and insurance requirements.
- If “Best Value” is in association with the IFB, the submission should include a description of the approach for implementing the project and the eventual quality of the products.

**Table 4. Minority Vendor Certification Programs**

Certification Programs	Types of Certification	Limitation of Net Asset and Requirements	Processing Center	Contact Information	Web Address
Texas Unified Certification Program (TUCP)	(1) MBE/WBE/DBE (2) In general, also certified as HUB if TUCP certification is approved	The net asset of each individual owner must be less than \$1,457,000	(1) City of Austin Small & Minority Business Resources (2) North Central Texas Regional Certification Agency (NCTRCA) (3) South Central Texas Regional Certification Agency (SCTRCA) (4) City of Houston (5) Texas Department of Transportation (6) Corpus Christi Regional Transportation Authority	City of Austin, 512-974-7645; NCTRCA, 817-640-0606; SCTRCA 210-227-4722	(1) <a href="http://www.nctrca.org">www.nctrca.org</a> (2) <a href="http://www.sctrca.org">www.sctrca.org</a>
HUB Program, State of Texas	Historically Underutilized Business; applied to state agencies and state universities	Same as above	Statewide HUB Program, Texas Comptroller of Public Accounts	512-463-5872	<a href="http://www.cpa.state.tx.us/comptroller.texas.gov/procurement/prog/cmb/">www.cpa.state.tx.us/comptroller.texas.gov/procurement/prog/cmb/</a>
Federal Certification, US Small Business Administration (SBA) Managed Programs	(1) 8a BD (Section 8a Business Development Program) (2) HUBZone program	(1) 8a BD requires the adjusted net-asset worth, and the 3-year average income, each not exceeding \$250,000 (2) Principal office of HUBZone Program must be located in the HUB Zone	8a BD online application; SBA Form 1010, 8a Business Development Program Application	Local assistance: SBA, San Antonio, 210-458-2458	<a href="http://www.sba.gov/contracting">www.sba.gov/contracting</a>
Texas Dept. of Transportation (TxDot)	(1) Pre-certification for professional services (2) Pre-qualification for construction services	Post DBE certification requirements: (1) Demonstrating prior experience (2) Determining contractor's bidding capacity	Precertification and prequalification services of TxDot	(1) 416-2218 (2) 416-2584	<a href="http://www.txdot.gov/business/consultants">www.txdot.gov/business/consultants</a> or <a href="http://www.txdot.gov/inside-txdot/division/construction">www.txdot.gov/inside-txdot/division/construction</a>
Women' Business Council, Southwest (WBCS)	Membership program; business to be certified with corporate members such as IBM, Exxon, etc.	Firms with 51% or more owned by women	Certification Board of WBCS	817-299-0566 or toll free 866-451-5997	<a href="http://www.wbcswest.org">www.wbcswest.org</a>
Southwest Minority Supplier Development Council (SMSDC)	Certify & connect minority-owned enterprises (MBEs) to corporate America	Firms with 51% or more owned by MBEs	Guided by "National Minority Supplier Development Council's Certification Policy and Procedure Manual"	512-386-8766	<a href="http://www.smsdc.org">www.smsdc.org</a>

**Table 5. Agencies which have a minority vendor or purchasing diversity program**

ID	List of agency/ organization providing project opportunities	Program for Small and/or Minority Vendors	System for vendor registration	Contact information	Contact information for projects, email or web site
1	Austin Community College (ACC)	Small Business Development Program	SLBE Certification	(512) 223-1039	<a href="http://www.austincc.edu/offices/procurement-and-materials-management/small-business-development-program">http://www.austincc.edu/offices/procurement-and-materials-management/small-business-development-program</a>
2	Austin independent school system (AISD)	Official HUB program begins by November 15, 2016 for bond construction, and by September 1, 2018 district wide construction	HUB certification	(512) 414-1723	<a href="https://www.austinisd.org/hub">https://www.austinisd.org/hub</a>
3	Capital Metropolitan Transportation Authority (Cap Metro)	Disadvantaged Business Enterprise	DBE certification	(512) 389-7512	<a href="http://www.capmetro.org/vendors">www.capmetro.org/vendors</a>
4	City of Austin (COA)	Minority Business Enterprise/Women Business Enterprise/ Disadvantaged Business Enterprise Procurement Program	MBE/WBE certification	(512) 974-7600	<a href="http://www.austintexas.gov/department/small-and-minority-business">http://www.austintexas.gov/department/small-and-minority-business</a>
5	Lower Colorado River Authority (LCRA)	Small and Diverse Supplier Program	Self-reporting (no certifications required)	(512) 473-3200	<a href="http://www.lcra.org/about/business-opportunities-with-lcra/pages/default.aspx">http://www.lcra.org/about/business-opportunities-with-lcra/pages/default.aspx</a>
6	State of Texas & State Universities	HUB program	HUB certification	(512) 463-5872	<a href="http://comptroller.texas.gov/procurement/prog/hub/">http://comptroller.texas.gov/procurement/prog/hub/</a>
7	Travis County	HUB program	HUB certification	(512) 854-4852	<a href="https://www.traviscountytx.gov/purchasing/hub">https://www.traviscountytx.gov/purchasing/hub</a>
8	Private industries	Vendor and/or specific minority vendor registration	Vendor registration with procurement and/or diversity purchasing office	Various telephone numbers for purchasing offices	Various web sites of private industries for procurement
9	Prime contractors	Depending on projects to be bid or being obtained	Seeking subs certified as minority or women vendors	Contact information of prime contractors	Contact information of estimators for prime contractors

For RFP:

- An offer sheet, and a report of proposal or specification which covers the term, schedule, scope of work, methods for analyzing the subject or resolving the problem, and the cost allocation plan.
- Other papers or forms that satisfy all requirements of the request, such as insurance, work comp, non-discrimination certification, compliance of minority vendor procurement program, and other supplemental purchasing provisions.

For RFQS:

- A “Statement of qualification and interest or availability,” which covers the qualification of the prime contractor, its experience related to the project, the management team and other personnel, and possibly a short description of the method or approach to the project.
- Other papers or forms that satisfy all requirements of the request, such as insurance, work comp, non-discrimination certification, compliance of minority vendor procurement program, and other supplemental purchasing provisions.

## **5. Service Providers in Austin MSA**

There are various organizations which provide services to contractors. Table 6 is a list of these organizations and their contact information. Some of them sponsor conference and training sessions to individuals and businesses. Also, a contractor business can obtain procurement and technical information, as well as referral service from these organizations. In general, these organizations are good resources for contractors to gain information and/or assistance.

Asian Contractor Association (ACA) supports the “minority vendor” certification programs, and in turn, assists in the efforts of the certified Asian vendors such as MBE, WBE, DBE, HUB, etc. In general, ACA provides services to all Asian contracting businesses, including but not limited to constructors, engineers, architects, and specialty service contractors.

## **IV. Conclusions**

This paper is one of a series of publications in order to benefit Asian vendors or contractors in the Austin metro area. These publications targeted procurement processes and technical issues. Asian contractors refer to engineers, architects, specialty services, and all types of constructors. Conclusions of this paper are drawn from the above discussions:

- (1) Asian population in the Austin Metro area has increased in a dramatic manner in the past 20 years. There is a 6.8 percent of Asians among the populations within the limit of the City of Austin (2014 estimates).
- (2) A great number of Asians in the Austin Metro area own business. In particular, some of the businesses such as engineering and construction-related firms have registered with various public and private agencies, responding to their bids in order to pursue and secure service contracts with the agencies.

**Table 6. List of contractor organizations in Austin, Texas contractors**  
Source of information for prime contractors, subcontractors, minority vendors, and engineering

	<b>Name of Organizations</b>	<b>Type of Organizations and Services</b>	<b>Contact Information, Address</b>	<b>Contact Information, Telephone</b>	<b>Contact Information, Web Site</b>
1	Associated Builders and Contractors, Central Texas Chapter (ABC)	Members & services for construction-related firms, nationwide	<a href="#">2600 Longhorn Blvd., #105, Austin, TX 78758</a>	512-719-5263	<a href="http://www.abccentraltexas.org">www.abccentraltexas.org</a>
2	Associated General Contractors, Austin Chapter (AGC)	Members & services for general contractors or related firms	<a href="#">609 S. Lamar Blvd., Austin, TX 78704</a>	512-442-7887	<a href="http://www.agcaustin.org">www.agcaustin.org</a>
3	Austin NARI (National Association of Remodeling Industry)	Members & services for remodeling business	8823 N. Lamar Blvd., Austin, TX 78753	512-997-6274	<a href="http://www.austinnari.org">www.austinnari.org</a>
4	Greater Austin Contractors and Engineers Association (ACEA)	Members & services for contractors, engineers, & suppliers	3636 Executive Center Dr., Austin, TX 78731	512-836-3140	<a href="http://www.aceatx.com">www.aceatx.com</a>
5	Texas Construction Association, Inc.	Members & services for subcontractors and suppliers	1011 San Jacinto Blvd., #330, Austin, TX 78701	512-473-3773	<a href="http://www.texcon.org">www.texcon.org</a>
6	Asian Contractor Association (ACA)	Members & services for minority or Asian American contractors and related businesses	4201 Ed Bluestein Blvd., Ste 2105, Austin, TX 78721	512-926-5400	<a href="http://www.acta-austin.com">www.acta-austin.com</a>
8	The Austin Black Contractors Association, Inc. (ABCA)	Members & services for minority or African American construction industries	6448 HWY 290 East, Ste E-107, Austin, TX 78723	512-467-6894	<a href="http://www.abcatx.com">www.abcatx.com</a>
9	US Hispanic Contractor Association De Austin (USHCA)	Members & services for minority or Hispanic construction contractors	920 E Dean Keeton, Austin TX 78705	info@ushca-austin.com	<a href="http://www.ushca-austin.com">www.ushca-austin.com</a>

- (3) Most agencies have procurement or purchasing programs. They issue specific bids for purchase of services or products. These bids generally include but not limited to IFB, RFP, and RFQS. Each of these bids requires specific response from the registered vendors or general contractors, consisting of engineers, constructors, specialty service firms, etc.
- (4) Asian businesses or contractors can be certified as “minority vendors” with the local, state, federal, and private entities. Some agencies have a “minority vendors” program that requires the certified, “minority vendors” to be included in their procurement procedures. The certification programs provide a better opportunity for Asian contractors to participate in the projects issued by various agencies.
- (5) Contractors should learn and know how to respond to a bid. This study has provided basic information on what documents to be submitted to the purchasing agencies. Naturally, the submissions of a competitive offer of price, a specification or report which complies with the needs of certain projects, and any other required documents are essential for winning the selection in bidding.



## References

1. Asian Contractor Association (ACA). "Asian Reference Guide for Contractors and Industries," Austin, Texas, January 2005.
2. US Census Bureau. "2010 Demographic Profile Data," Data presented in the US Census Bureau web site, <http://www.census.gov>, 2016.
3. US Census Bureau. "American FactFinder - Results," Evaluated and prepared by Population Division, July 2015.
4. City of Austin (COA). "Demographic Data Library," Prepared by Planning and Zoning Department, 2016 (Data obtained from COA web site, [www.austintexas.gov/demographics](http://www.austintexas.gov/demographics)).
5. Texas Secretary of State (SOS). "Business Filings - Business Start-Up Information," web site, [www.sos.state.texas](http://www.sos.state.texas), 2016.
6. City of Austin (COA). "City of Austin Vendor Source Guide," Prepared by COA Purchasing Office (Date unspecified).
7. Asian Contractor Association (ACA). "Understanding City of Austin Procurement Process - A Minority Perspective," Prepared by Aletta Banks, ACA, July 2014.
8. City of Austin (COA). "The City's MBE/WBE/DBE Program," Web data presented by the COA Small and Minority Business Resources Department, 2016.

Appendix A.  
 Certified Asian Vendors/Contractors in the Austin Metro Area (Certified by City of Austin, Texas)

Classification	Vendor Legal Name	Address	City	State	Zip	Contact Info	DBA/Alias	Phone	Email	Certification
<a href="#">Architect</a>	ALAN Y TANIGUCHI ARCHITECT	& ASSOC INC 1609 W 6TH ST	Austin	TX	78703-5059	EVAN TANIGUCHI		512-474-7079	evan@taniguchi-arch.com	MBE
<a href="#">Construction-related Equity service</a>	HSUEQUITY, INC.	13706 Research Blvd. Suite 204	Austin	TX	78750	Christina Hsu		512-900-3999	hsuequity@gmail.com	DBE
<a href="#">Construction-related</a>	ISHTEL HEATING, AIR & REFRIGERATION INC	PO BOX 270271	Austin	TX	78727	ISHTIAQ UDDIN		512-554-5757	ishtel@hotmail.com	MBE/DBE
<a href="#">Construction-related</a>	KIN PERFORMANCE CONTRACTORS LLC	PO Box 140884	Austin	TX	78714	Kathleen J Graham		512-983-4529	kathleen@kincontracting.com	MBE/WBE/DBE
<a href="#">Construction-related</a>	MECHANICAL & PROCESS SYSTEMS LLC	1804 CENTRAL COMMERCE COURT	Round Rock	TX	78664	MICHAEL GONSALVEZ	MECHANICAL & PROCESS SYSTEMS	512-691-9259	MIKE@MPSLTD.US	MBE/DBE
<a href="#">Construction-related</a>	METALINK CORP	9201 S HWY 183	Austin	TX	78747-2058	Devin Wedward	METALINK	512-243-2900	devin@metalinktx.com	MBE/WBE/DBE
<a href="#">Construction-related</a>	NETCLOUD LLC	4205 Buckskin Rd	Cedar Park	TX	78613	Mehul Satasia		512-568-9608	mehul@netcloud.com	MBE/DBE
<a href="#">Construction-related</a>	OPEX SOLUTIONS, INC.	P.O. Box 5663	Round Rock	TX	78683	Martin Nazareth		512-567-9995	mnazareth@opexsolutions.org	MBE/DBE
<a href="#">Construction-related</a>	PINNACLE PROCESS SOLUTIONS INTERNATIONAL LLC	304 CORDOVA CV	Cedar Park	TX	78613	ADIL DALAL		512-212-1166	adil@pinnacleprocess.com	MBE

Appendix A.

Certified Asian Vendors/Contractors in the Austin Metro Area (Certified by City of Austin, Texas)

<a href="#">Construction-related</a>	POWERFIN TEXAS SOLAR PROJECTS LLC	100 Congress Avenue 20th Floor	Austin	TX	78701	Tuan Pham		512-394-8767	tpham@powerfinpartners.com	MBE/DBE
<a href="#">Construction-related</a>	RAMA TIRUMALACHAR	13105 Hymeadow Circle	Austin	TX	78729	RAMA TIRU	RAMA TIRU	512-773-6684	TIRUGALLERY@GMAIL.COM	MBE/WBE/DBE
<a href="#">Construction-related</a>	TRINH'S AC SERVICES LLC	601 KATHLEEN LN.	Leander	TX	78641	Tieu T. Trinh		512-337-2291	tieutrinh@trinhacservices.com	MBE
<a href="#">Construction-related</a>	VERITAS MECHANICAL, INC.	7901 Cameron Rd.	Austin	TX	78754	Christina Martinez		888-315-9717	christina.martinez@veritasmechanical.com	DBE
<a href="#">Construction-Related</a>	5 STAR FABRICATIONS INC	18794 FM 1431	Jonestown	TX	78645-9666	GARY OR MELINA FIVEASH		512-267-0470	sales@5starfabrications.com	MBE/DBE
<a href="#">Construction-Related</a>	ALPHA PAVING INDUSTRIES LLC	PO Box 6565	Round Rock	TX	78683	Andrew Kim		512-677-9001	andrew@alphapavingtexas.com	MBE/DBE
<a href="#">Construction-Related</a>	ANCORE CONSTRUCTION SUPPLY LLC	700 Lavaca, Suite 1400 PMB# 2502	Austin	TX	78701	Sandy Shaff		512-348-7456	sandy.shaff@ancorecs.com	MBE/WBE/DBE
<a href="#">Construction-Related</a>	BENQWEST L L C	2300 E BEN WHITE BLVD	Austin	TX	78741-7111	Korim Ahmed	BENQWEST L L C	512-565-1048	BENQWEST@YAHOO.COM	MBE
<a href="#">Construction-Related</a>	DASH OF MASALA LLC	P.O Box 171166	Austin	TX	78717	Jaya Shrivastava		512-689-0823	jaya@dashofmasala.com	MBE/WBE/DBE
<a href="#">Engineering</a>	A-PLUS POWER CONSULTING, LLC	12305 PLEASANT HILL CT	Austin	TX	78738	BIJU MATHEW		512-731-4468	apluspowerconsulting@aol.com	MBE

Appendix A.

Certified Asian Vendors/Contractors in the Austin Metro Area (Certified by City of Austin, Texas)

<a href="#">Engineering</a>	APTUS ENGINEERING LLC	3400 Tavistock Dr	Austin	TX	78748	Sujay Regmi		512-850-4770	sujay@aptuseng.com	MBE/DBE
<a href="#">Engineering</a>	CAS CONSULTING & SVCS INC	7908 CAMERON RD	Austin	TX	78754	CHANNY SOEUR	CAS Consulting and Services	512-836-2388	channys@casengineers.com	MBE/DBE
<a href="#">Engineering</a>	CHIVAS ENGINEERING AND CONSULTING, INC	9901 Brodie Ln Suite 160-246	Austin	TX	78748	Vasant C. Ramkumar		512-217-0853	vasant@chivascorp.com	MBE/DBE
<a href="#">Engineering</a>	CONQUEST CONSULTING LLC	226 Caddo Lake Dr	Georgetown	TX	78628	Niveditha Pare		512-297-9213	admin@conquestconsulting.com	MBE/WBE
<a href="#">Engineering</a>	CORSAIR CONSULTING LLC	9442 Capital of Texas Hwy N., Plaza ONE, Suite 500	Austin	TX	78759	Clint J Harris		512-342-8877	clinharris@corsairus.com	MBE/DBE
<a href="#">Engineering</a>	ENCOTECH ENGINEERING CONSULTANTS INC	8500 BLUFFSTONE COVE, #B-103	Austin	TX	78759	ALI R KHATAW		512-338-1101	<a href="mailto:khataw@encotechengineering.com">khataw@encotechengineering.com</a>	MBE
<a href="#">Engineering</a>	FAYEZ S KAZI	1210 Rosewood Ave	Austin	TX	78702	FAYEZ KAZI	CIVILITUDE	512-761-6161	fayez@civilitude.com	MBE/DBE
<a href="#">Engineering</a>	FRANK LAM & ASSOC INC	508 W 16TH ST	Austin	TX	78701-1502	FRANK S LAM		512-476-2717	FRANK@FRANKLAMINC.COM	MBE/DBE
<a href="#">Engineering</a>	GLOBAL ENGINEERS INC	4219 Pebblestone Trl	Round Rock	TX	78665-5027	Munir Khan	GLOBAL ENGINEERS & CONTRACTORS	512-417-3172	munirmkhan@gmail.com	MBE/DBE

Appendix A.

Certified Asian Vendors/Contractors in the Austin Metro Area (Certified by City of Austin, Texas)

<a href="#">Engineering</a>	JQ+TSEN LLC	1608 WEST 6TH ST SUITE 200	Austin	TX	78703	Stephanie Tsen		512-474- 4001	tsen@jqtsen.co m	MBE/WBE/ DBE
<a href="#">Engineering</a>	LAM+DCI, LLC	508 W 16th St	Austin	TX	78701	Frank Lam		512-476- 2717	franklam@frankl aminc.com	MBE/DBE
<a href="#">Engineering</a>	LEAP STRUCTURES, PLLC	3001 S. Lamar Blvd Suite 230	Austin	TX	78704	Tak S Chu	LEAP!, LEAP!Struc tures, Leap Structures	512-298- 3999	tchu@leapstruct ures.com	MBE/DBE
<a href="#">Engineering</a>	LONGARO & CLARKE / CIVILITUDE JV	1701 Directors Blvd., Suite 400	Austin	TX	78744	Candace Craig		512-761- 6161	candace@civilitu de.com	MBE
<a href="#">Engineering</a>	NODAL PARTNERS, LLC	13640 Briarwick Dr. Suite 180	Austin	TX	78729	Rong Hu	BEE	512-364- 0688	<a href="mailto:ronghu@beeusa.com">ronghu@beeusa. com</a>	MBE
<a href="#">Engineering</a>	OAKHILL ENGINEERING, LLC	5705 Janabyrd Lane	Austin	TX	78749	Debin Chen		512-497- 5256	dchen@oakhille ngineering.com	MBE/DBE
<a href="#">Engineering</a>	PROFESSIONAL STRUCVIL ENGINEERS INC	12710 Research Blvd. Suite 390	Austin	TX	78759	Mirza Baig		512-238- 6422	psce@psceinc.co m	MBE/DBE
<a href="#">Engineering</a>	QUALITY POWER, LLC	407 Hurst Creek Rd.	Lakewa y	TX	78734	Basheer A Mohamed		512-294- 0885	basheerm@quali typowerllc.com	MBE
<a href="#">Engineering</a>	REGIONAL ENGINEERING INC.	818 Wagon Trail Suit # 102	Austin	TX	78758	Mohammad Taha Naeem		512-507- 9355	reiaustx@gmail.c om	MBE/DBE
<a href="#">Engineering</a>	SHAH SYSTEMS AND TECHNOLOGY CORPORATION	11606B ARGONNE FOREST TRAIL	Austin	TX	78759	EMANUEL SHAH		512-331- 1383	emanuel_shah@ hotmail.com	MBE/DBE

Appendix A.

Certified Asian Vendors/Contractors in the Austin Metro Area (Certified by City of Austin, Texas)

<a href="#">Engineering</a>	TEXAS ENERGY ENGINEERING SERVICES, INC.	1301 S. Capital of Texas Highway Suite B-325	Austin	TX	78746	Saleem Khan	Texas Energy Engineering Services, Inc.	512-328-2533	Saleem@teesi.com	MBE/DBE
<a href="#">Engineering</a>	UNINTECH CONSULTING ENGINEERS INC	3737 EXECUTIVE CENTER DR STE 101	AUSTIN	TX	78731	ELISA CHAN		512-579-0722	echan@unintech.com	MBE/WBE
<a href="#">Engineering</a>	WAY CONSULTING ENGINEERS INC	11615 ANGUS RD STE 119	AUSTIN	TX	78759-4004	WAY ATMADJA		512-343-0766	way@wayengineering.com	MBE
<a href="#">Hi Tech/Computer-Related</a>	SOAL TECHNOLOGIES, LLC.	8801 Research Blvd. Ste 104	Austin	TX	78758	Ahmed Moledina		512-413-0397	amoledina@soaltech.com	Mbe/DBE
<a href="#">Hi Tech/Computer-Related</a>	ANUSHA BUSIREDDY	2600 GRACY FARM LN #521	Austin	TX	78758	ANUSHA BUSIREDDY	AZOOM TECH CONSULTING LLC	551-208-5106	anusha@azoootech.com	MBE/WBE
<a href="#">Hi Tech/Computer-Related</a>	ELECTRONIC INTEROPERABLE EXCHANGE SYSTEMS, LLC	501 W Powell Lane Suite 219	Austin	TX	78753	Amin Salahuddin		646-496-5291	amin.salahuddin@eixsys.com	MBE
<a href="#">Provider/commodity</a>	COMPLETE BOOK & MEDIA SUPPLY LLC	1200 Toro Grande Dr Ste 200	Cedar Park	TX	78613	JESSICA KELLY		512-616-0400	JESSICA@COMPLETEBOOK.COM	MBE
<a href="#">Provider/Commodity</a>	PVK PLASTICS	PO BOX 161961	Austin	TX	78716-1961	UMA KUMAR	VP ENTERPRISES INC	512-916-8334	sales@pvkplastics.com	MBE/WBE/DBE
<a href="#">Provider/commodity</a>	3T FEDERAL SOLUTIONS LLC	6013 Techni Center Drive, STE B	Austin	TX	78721	Sandeep S Yadav	3T Federal	888-738-6723	sales@3tfederal.com	MBE/DBE

Appendix A.

Certified Asian Vendors/Contractors in the Austin Metro Area (Certified by City of Austin, Texas)

<a href="#">Specialty/ Lab Service</a>	DHL ANALYTICAL INC	2300 DOUBLE CREEK DR	Round Rock	TX	78664	John DuPont	DHL Analytical	512-388- 8222	dupont@dhlanal ytical.com	MBE/DBE
<a href="#">Specialty/ Print Shop</a>	KAISER & SONS INC	2035 AIRPORT BLVD	Austin	TX	78722- 1402	JAY ORTIZ	NETWORK AUTO BODY & PAINT SHOP	512-478- 4597	networkautobod y@sbcglobal.net	MBE
<a href="#">Specialty/ Consulting</a>	JINDOCORE SOLUTIONS, LLC	815-A Brazos Street #83	Austin	TX	78701	Jennie Choi		917-744- 0746	jennie.choi@jind ocore.com	MBE/WBE/ DBE
<a href="#">Specialty/ Foods</a>	MAILE FOODS LLC	P.O. Box 268	Austin	TX	78619	Maile Roberts	Maile Foods	404-441- 8077	mail Roberts@g mail.com	MBE/WBE/ DBE
<a href="#">Specialty/ Print Shop</a>	IVY LE	3220 Duval Rd #2003	Austin	TX	78759	IVY LE	AMERICAN DREAM DESIGN AND PRINT SHOP / 9TERRAINS	512-963- 7807	ivy@9terrains.co	MBE/WBE/ DBE
<a href="#">Specialty/ Consulting</a>	RE:CREATIVE LLC	2926 Grimes Ranch Road	austin	TX	78732	Johnny Chau		512-551- 0688	johnny@recreati ve.com	MBE
<a href="#">Specialty/ Consulting</a>	SHAILA M ABDULLAH	8408 Dulac Drive	Austin	TX	78729	Shaila Abdullah		512-924- 7674	shailaabdullah@ gmail.com	MBE/WBE/ DBE
<a href="#">Specialty/ Consulting</a>	TECHPEOPLE.US INC	1508 Dessau Ridge Lane Ste 703	Austin	TX	78754	Raul Gonzales		512-989- 5959	raul.gonzales@t echpeople.us	MBE/DBE
<a href="#">Specialty/ Real Estate</a>	PAULA HUI	PO BOX 203426	Austin	TX	78720	PAULA HUI	PAULA HUI REAL ESTATE SERVICES	512-587- 6389	paula@phuireale state.com	MBE/WBE/ DBE
<a href="#">Specialty/ Body Shop</a>	JASON M ORTIZ	4826 E. Cesar Chavez	Austin	TX	78702	jason ortiz	ALLIANCE BODY & PAINT SHOP	512-821- 2555	alliancebodysbo p@att.net	MBE

Appendix A.

Certified Asian Vendors/Contractors in the Austin Metro Area (Certified by City of Austin, Texas)

<a href="#">Specialty/ Accounting</a>	ZCORE BUSINESS SOLUTIONS INC	810 Hester's Crossing Road Suite 206	Round Rock	TX	78681	ANGELINE NGUYEN	ZCORE BUSINESS SOLUTION S	512-238- 8222	accounting@zco rebusiness.com	MBE
<a href="#">Specialty/ Chemical Product</a>	TRINITY CHEMICAL CORP	12138 PECAN ST	AUSTIN	TX	78727- 6107	J R NULU		512-250- 2301		MBE
<a href="#">Specialty/ Energy</a>	YOU SEOK SON	3517 ARVIN DR	Austin	TX	78738	Peter Son	VIT ENERGY LLC	512-919- 0358	pson@vitenergy. net	MBE
<a href="#">Specialty/ Battery-Bulbs</a>	PATEL ASSOCIATES INC	7915 BURNET RD	Austin	TX	78757- 8115	Tino Carrejo	BATTERIES + BULBS	512-419- 7587	sales142@batter iesplus.net	MBE
<a href="#">Specialty/ Energy</a>	ENERGY COMMISSIONIN G, INC	892 Summit St #213	Roundr ock	TX	78664	marshall m hussain	Energy Commissio ning Group	512-698- 1976	marshall1@gmai l.com	MBE/DBE
<a href="#">Specialty/ Trucking</a>	MARIE'S TRUCKING	2314 WAGON CROSSING PATH	Austin	TX	78744- 4330	ANNA KELLOUGH		512-441- 0775	mariekellough@ yahoo.com	MBE/WBE/ DBE
<a href="#">Specialty/ Real Estate</a>	SAVY REALTY AND ACQUISITION INC	7908 Cameron Road Ste 116	Austin	TX	78754	Savy Buoy	Savy Realty	512-222- 1260	info@callsavy.co m	MBE/WBE/ DBE
<a href="#">Specialty/ Foods</a>	SALT LICK (THE)	PO BOX 311	Drifttoo d	TX	78619- 0311	M SCOTT ROBERTS		512-829- 5285	slmsr@saltlickbb q.com	DBE
<a href="#">Specialty/ Consulting</a>	BHAVANI SINGAL	5409 Woodrow Ave., Apt C	Austin	TX	78756	Bhavani Singal	Workshop No.5	512-710- 9705	vani@workshop no5.com	MBE/WBE/ DBE



Appendix A.

Certified Asian Vendors/Contractors in the Austin Metro Area (Certified by City of Austin, Texas)

<a href="#">Specialty/ Finance</a>	ASSET SOLUTIONS	105 Tradesmen Drive Suite A	Hutto	TX	78634	NERMALA KRISHNADATT		512-238- 7100	nikki@associate dsemi.com	MBE/WBE/ DBE
<a href="#">Specialty/ Planning</a>	ASAKURA ROBINSON COMPANY L L C	816 Congress Avenue, Suite 1270	Austin	TX	78701	Margaret Robinson		512-351- 9601	margaret@asaku rarobinson.com	MBE/DBE

\* The above information is subject to change. For current availability list, please contact the City of Austin Small and Minority Business Resources at (512) 974-7600. A complete list of Asian vendors is also available on ACA web site, [acta-austin.com](http://acta-austin.com).